

Insulation Supplier Business

Location	Sydney	Industry	Building, Construction & Maintenance
Address	South West Sydney		
Investment amount	\$290,000	Opportunity	Business for Sale
Inventory amount	\$250,000	Listed by	A Robertson Business Agents

Business Description Summary:

This Insulation supply business has been trading since 2007, when it was established by the owners, to provide high quality insulation products to installers and commercial customers as a natural extension of the core business. It was established for the purpose of adding a complementary business unit to existing interior linings supply business.

The current owners have developed a loyal and steady clientele with many long-term customers. They have spent significant time and energy developing the business and its systems.

The business has in place supply agreements for insulation products from local and international manufacturers which are fully compliant with Australian standards.

The business is in a growth phase enhanced by the Government stimulus program and the opportunity exists for a business to acquire a growing, profitable and well established business and/or vertically integrate a distribution operation into an existing supply and install operation.

The current owners are selling to focus on their growing core business activities.

The business operates a five days week with a core team of two, supported by some admin staff.

Market / Customer:

Most customers are established commercial and industrial enterprises with a far smaller proportion of residential customers (end users). The regular client base is 40 to 50 customers, and over 80% of the revenue is derived from regular customers.

Premises:

The premises consist of a warehouse of 412 sq meters. The premises are leased by the vendor who will grant a commercial sublease to the purchaser if required; alternatively the purchaser can elect to relocate the business.

Plant / Equipment / Fittings:

The purchase price includes assets to the value of approx \$150,000 which includes space saving racking, a 6 tonne truck, Motor Vehicle and other assets.

Stock:

Stock levels vary and will be an addition to the purchase price and will be based on SAV.

For more detail and to request an IM contact Leonard Robertson

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